

**NORTH CAROLINA DEPARTMENT OF REVENUE
2011 Advanced Personal Property Seminar
Joseph S. Koury Convention Center
Sheraton Greensboro Hotel At The Four Seasons Mall
Greensboro, North Carolina**

September 12 to September 16, 2011

Monday September 12 – Victoria Ballroom

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| 8:30 am - 9:00 am | Registration |
| 9:00 am - 9:05 am | Introduction |
| 9:05 am - 9:50 am | Economic Obsolescence
Gregg Martin, Dave Duty
North Carolina Department Of Revenue |
| 10:00 am - 10:50 am | Leasing Companies Listing/Processing
Sparky Owen, Greg Stoltz
Forsyth County |
| 11:00 am - 11:50 am | NC Candidates Club-Benefits For You
Terri Myers & Gregg Martin
N.C. Candidates Club Officers |
| 12:00 pm - 1:30 pm | Lunch-On Your Own |
| 1:30 pm - 2:20 pm | Update To The 1779 Project
Allen Evitts
North Carolina Department of
Transportation |

2:30 pm - 3:20 pm **Online Listing**
Ron Starling, Fred Burden
Wake County

3:30 pm - 4:20 pm **Technology For Taxpayers**
Dwane Brinson
Lee County

Tuesday September 13 – Victoria Ballroom

9:00 am - 9:50 am **Alternative Power Sources**
David Wright
Duke Energy

10:00 am - 10:50 am **Finding Value In Tough Times**
Bob Brumbaugh
Robert Brumbaugh & Associates

11:00 am - 11:50 am **Developing the Cost Index and
Depreciation Schedules**
Dave Duty
North Carolina Department Of Revenue

12:00 pm - 1:30 pm **Lunch-On Your Own**

1:30 pm - 2:20 pm **Discovery and Immaterial Irregularities**
Gregg Martin
North Carolina Department Of Revenue

2:30 pm - 3:20 pm **Watercraft Tax Issues**
Robin Whaley
Onslow County
Teresa Purvis, County Tax Services, Inc.

3:30 pm - 4:20 pm

Lobbying For Dummies

Paul Meyer

North Carolina League Of Municipalities

**NORTH CAROLINA DEPARTMENT OF REVENUE
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September 14, 2011

Joint Session with Real and Personal Property

Wednesday September 14 – Victoria Ballroom

- 8:30 am - 9:00 am **Registration**
- 9:00 am - 9:05 am **Introduction**
- 9:05 am - 10:00 am **Legislative Update/Local Gov. Div.**
David Baker
North Carolina Department Of Revenue
- 10:00 am - 10:50 am **Leasehold Improvements**
Lee Harris
North Carolina Department Of Revenue
- 11:00 am - 11:50 am **PTC Information & Important Cases**
Janet Shires
North Carolina Department Of Revenue
- 12:00 pm – 1:30 pm **Joint Session Luncheon**
Grandover Room

- 1:30 pm - 2:20 pm Return to Victoria Ballroom
**GIS-Consideration Of Foreclosure
Sales In Your Market**
Jason Clodfelter, Carlo Frate
Forsyth County
- 2:30 pm - 3:20 pm **Three Approaches To Value On Your
Property Record Card**
John Burgiss
Forsyth County
- 3:30 pm - 4:20 pm **Wildlife Conservation Lands Program**
Brad Howard
North Carolina Wildlife
Resource Commission

Thursday September 15 – Victoria Ballroom

- 9:00 am - 9:50 am **Mobile Technology For Real
Property Assessment**
John Gallimore
Davie County
- 10:00 am - 10:50 am **Managing Railroad Corridors**
Charles Burnell, Jr.
North Carolina Railroad
- 11:00 am - 11:50 am **Utility Valuation In North Carolina**
Greg Wood
North Carolina Department Of Revenue
- 12:00 pm - 1:30 pm **Lunch-On Your Own**

- 1:30 pm - 2:20 pm **Present-Use Value: Ownership**
Steve Pelfrey
North Carolina Department Of Revenue
- 2:30 pm - 3:20 pm **Trends In Golf Course Valuation**
Andy Hinds
Hotel and Club Associates
- 3:30 pm - 4:20 pm **Compliance Reviews On Exempted &
Excluded Properties**
Kim Simpson, Durham County
Heather Scheel, North Carolina Department
Of Revenue

Friday September 16 – Victoria Ballroom

- 9:00 am - 9:50 am **Forest Management Plans
With Present Use Value**
Sean Brogan
North Carolina Division of Forest
Resources
Mark Megalos, N.C. State University
Michael Brown, North Carolina Department
Of Revenue
- 10:00 am - 10:50 am **Low Income Housing-Section 42**
Mark Shelburne
North Carolina Housing Finance Agency
- 11:00 am - 11:50 am **Income Approach To Value**
Ken Joyner
School of Government
- 11:50 am - 12:00 pm Closing Remarks for Real Property